

## TENDER DATA

|                       |                                                                                                                                                                                           |
|-----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Project title:</b> | <b>Appointment of Service Provider for Cleaning, Hygiene and Landscaping (Gardening) Services at SENTECH Head Office, Nasrec and SENTECH Tower Sites for a period of three (03) years</b> |
| <b>Bid no:</b>        | <b>SENT/021/2021-22</b>                                                                                                                                                                   |

### 1. BACKGROUND

Sentech is a state-owned company and is the largest broadcasting signal distributor in South Africa. Sentech is a licensed Electronic Communications Network Service provider in South Africa. It currently operates many telecommunication networks for Satellite, Television, Radio, Internet and more. As such, Sentech is a global enabler of broadcasting and digital content delivery.

The objective of this tender is to appoint a service provider for Cleaning, Landscaping and Hygiene services at Honeydew office, SENTECH Tower and SENTECH Nasrec Office for a period of three (03) years. The Service Provider is expected to render the service according to the Scope of Work, terms and conditions stipulated in the Contract data.

The Service Provider Should Comply with all relevant employment legislation and applicable bargaining council agreement, including UIF, PAYE, etc. SENTECH shall monitor compliance for the duration of the contract and implement penalties for non-compliance, e.g., payment of cleaners in line with the relevant Sectoral Determination including payment for overtime work.

SENTECH reserve the right to appoint one (01) service provider for all 3 facilities or a service provider for each of the facilities. SENTECH is a NKP facility and all bidders submitting tenders have to undergo vetting.

The appointed service provider / providers and its staff working on these sites will also need to undergo security clearance.

### 2. SUBMISSION OF BIDS and CLOSING

This Bid closes at the stipulated date and time as stated in SBD 1 Notice and Invitation to Bid. Bids must be submitted by hand to the Bid Administrator at SENTECH, Octave Road, Radiokop Ext 3, Honeydew, Johannesburg.

Bidders that choose to submit their bid documents before the closing date and time may do so during working hours only (08:30-15:30).

It is the Bidder's responsibility to ensure that their bid submissions reach the Bid Administrator before the bid closing time as no late submissions will be accepted.

Telegraphic, telephonic, telex, facsimile, e-mail and late Bids will not be accepted. Proposals may be opened in public. Bidders will be advised of the outcome by letter, facsimile or e-mail.

This is a two-envelope system for Bid Evaluation. Bidders must submit their proposal and all supporting documentation in a sealed envelope, clearly marked as follows:

**Envelope One** "Original Technical Proposal" and one "Copy of Technical Proposal" together with a soft copy in PDF format of an electronic medium e.g. USB etc. The soft copy will consist of a single PDF document containing the complete response. The envelope must contain all information and documents relating to the Bid. (Refer to list of returnable documents).

**No Financial Information must be included in Envelope 1.**

**Envelope Two** "Original Financial Proposal" (Contract Date and Pricing schedule/schedule of rates as applicable) together with 1 copy of "Financial Proposal" together with a soft copy in PDF format of an electronic medium e.g. Compact Disk (CD), USB etc. The soft copy will consist of a single PDF document containing the complete Financial Proposal.

Bidders are required to place the sealed **Envelope 1** together **with** the sealed **Envelope 2** into one sealed envelope or container. The sealed envelope or container must be marked with the following information:

- **For Attention**
- **HEAD OF SUPPLY CHAIN MANAGEMENT**
- **BID REFERENCE NO: SENT/021/2021-22**
- **TECHNICAL AND FINANCIAL PROPOSALS**
- **INSERT CLOSING DATE AND TIME**
- **BIDDER'S NAME AND ADDRESS**

Bidders that combine their Technical Proposal with the Financial Proposal (or any financial information) will be automatically disqualified and not be evaluated further.

The financial proposal will only be opened and evaluated should the technical proposal be found to be responsive, being that the technical proposal has met the minimum technical evaluation criteria that are set out in the Bid Documents.

The Bidders shall insert a table of contents and bind (ring bind or similar method) the proposal documents and verify the page numbers, as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Bidders are required to complete and sign all the returnable documentation (refer to list of returnable documents) and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Late submissions will not be considered.

### **3. SIGN AND INITIAL**

Bidders are required to complete and sign the Bid Forms where required and initial the bottom of all pages, drawings and brochures which are included in the submission as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Only original signatures will be accepted.

### **4. COMPLETION OF BID DOCUMENTS**

Bidders must ensure that they complete all sections of the Bid Documents as per the requirements in the Bid.

Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.

### **5. COSTS OF PREPARING THE BID SUBMISSION**

Bidders shall bare all costs associated with the preparation and submission of the proposals. Sentech shall under no circumstances be held responsible or liable for any costs incurred during the bidding process.

### **6. ADMINISTRATIVE RESPONSIVENESS CRITERIA**

Bidders are required to ensure that they meet all the Administrative Responsiveness Criteria.

## 7. BBBEE CODES AT SENTECH

Sentech complies with the codes of good practice as prescribed by the DTI, to advance Broad Based Black Economic Empowerment.

## 8. Pre-qualification criteria

With the objective of advancing designated groups, the Bidding condition applicable to this Bid is \_\_\_\_\_ (Specify targeted companies (EME / QSE) or minimum B-BBEE status level of contributor) as contemplated in PPPFA regulations, 2017 sub regulation 4(1). A Bidder must provide documentary evidence to support their compliance with this prequalification criteria. A Bidder that fails to meet any pre-qualifying criteria stipulated in this Bid document is an unacceptable Bid.

## 9. Subcontracting as a condition of Bid

The successful Bidder must subcontract a minimum of \_\_\_\_N/A\_\_\_\_% of the value of the contract to \_\_\_\_\_N/A\_\_\_\_\_ (specify the designated group targeted) as contemplated in the PPPFA regulations, 2017 sub regulation 9(1);

## 10. Transformation Plan

A transformation plan is a record of activities an entity intends to undertake to improve its BBBEE Level through Ownership, Management and Control; Skills Development; Enterprise and Supplier Development and Socio-Economic Development.

Sentech reserves the right to request a BBBEE transformation plan with clearly defined timelines and milestones if the recommended Bidder does not meet Sentech's transformation goals. These milestones must be achieved over the term of the contract. This transformation plan must be submitted within 10 working days from the written request, failing which Sentech reserves the right to withdraw its appointment of the preferred recommended Bidder.

## 11. LOCAL PRODUCTION AND CONTENT

In the case of designated sectors, where in the award of Bids, local production and content is of critical importance, such Bids will contain a specific bidding condition that only locally produced goods, services or works or locally manufactured goods, with a stipulated minimum threshold for local production and content will be considered.

|                                                                                  |     |     |
|----------------------------------------------------------------------------------|-----|-----|
| Does this requirement fall under any designated sector as prescribed by the DTI? | Yes | No  |
| If yes, specify the sector                                                       | N/A | N/A |
| Specify minimum threshold applicable                                             | N/A | N/A |

\*Bidders must fill in the SBD6.2 for Local Content and Production

## 12. EVALUATION CRITERIA

The evaluation criteria are stipulated in 18 below. It is the Bidder's responsibility to ensure that it has responded to the evaluation criteria. Failure to meet the evaluation criteria will result in the Bidder not being evaluated further. Bidders must ensure that they have included all supporting documentation required to support their response to the Bid.

## 13. BRIEFING SESSION

Should there be a compulsory briefing session for this Bid, Bidders must ensure that they attend the briefing session and sign the attendance register, as non-attendance or failure to sign the attendance register will automatically disqualify a Bidder from submitting a proposal for this Bid.

All questions raised by Bidders post the briefing session will be consolidated and shared with all Bidders at least seven (7) calendar days prior to closing.

## 14. CLARIFICATION

Enquiries related to Bid documents may be addressed to the Bid Administrator and Supply Chain Official as stated in SBD 1 Notice and Invitation to Bid.

## 15. BID EVALUATION METHOD

This Bid will be evaluated as described in the table below.

|                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>#Two Envelope system will be followed for Technical and Price offer</b></p> | <ol style="list-style-type: none"> <li>1. <b>Stage 1 – Administrative Responsiveness Evaluation</b><br/>All the Technical Proposals will be evaluated against the <b>Administrative responsiveness requirements</b> as set out in the list of returnable documents.</li> <li>2. <b>Stage 2 –Technical Evaluation</b><br/><b>#</b>Bidders that complied in full of ALL the Administrative Requirements will be scored against the functional evaluation criteria set out in section <b>Error! Reference source not found..2</b> below. Bidder that score <b>65 points</b> and more out of the possible 100 points will be evaluated further. Bidders who fail to score 65 or more points and fail to present proof and evidence to their response to Functional criteria will not be evaluated further</li> <li>3. <b>Stage 3 – Price and Preference</b><br/>Financial Proposals for Qualifying Bidders will be opened and evaluated. Bidder's financial offers and BEE certificates will be ranked according to price and preference points from the highest number of points to the lowest.</li> </ol> |
|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

## 16. ADMINISTRATIVE RESPONSIVENESS REQUIREMENTS

To be administratively responsive, Bidders must ensure that they meet all the below mentioned criteria. Bidders that do not meet all the below mentioned criteria may not qualify to be awarded the Bid. Sentech reserves its rights in respect of the below criteria.

- Complete and return all documentation stipulated in the LIST OF RETURNABLE DOCUMENTS.
- All correspondence must be in English.
- Bidders must fill in all sections of this document (where applicable).
- **BLACK INK** must be used when completing the Bid documents.
- Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.
- All corrections must be initialled. The use of corrective fluid is strictly prohibited.
- Bidders are required to fill in and sign the Bid Forms and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.
- Bidders must complete an attendance register at each compulsory site meeting attended.
- Appointment of a Bidder will be subject to signing, declaration and submission of SBD 1, 3.1, 3.2, 3.3, 4, 5, 6.1, 6.2 8, and 9 depending on applicability.
- Complete and sign the Contract Data.
- Should this be a 2 envelope or 2 stage system, Bidders **MUST** separate the technical proposal from their financial proposal. The technical and financial proposals must be placed in two separate sealed envelopes.

**16.1. AUTOMATIC DISQUALIFICATION**

Sentech reserves the right to automatically disqualify Bidders from being awarded this Bid. The following will lead to automatic disqualification:

- Failure to submit a financial proposal, if required.
- The Bidder is or has been involved in any act of corruption or fraud or bribery or collusion or attempt to influence any employee of Sentech to award this Bid or any other Bid to it.

## 17. TECHNICAL RESPONSIVENESS COMPLIANCE

The Technical Evaluation will encompass evaluation of:

- Mandatory Criteria
- Technical Criteria

## 18. TECHNICAL EVALUATION CRITERIA

### 18.1. Mandatory Eligibility Criteria

The follow in criteria are mandatory to ALL BIDDERS:

| Mandatory Eligibility Criteria                                             | Attach evidence and provide reference page number in your proposal                                                              |
|----------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|
| Valid Public Liability Insurance for R5 000 000.00                         | Provide valid Insurance Letter / Certificate (Expired letters/ Certificate will not be accepted).                               |
| Workmen's Compensation Fund                                                | Provide a valid letter of Good Standing COIDA or Certificate of Compliance (Expired letters/ Certificate will not be accepted). |
| Registration with the Department of Labour for Unemployment Insurance Fund | Provide a valid letter from UIF, signed by UIF official (Expired letters will not be accepted).                                 |

**NOTE: Bidders that do not comply with all the above criteria will not be evaluated further.**

### 18.2. Functional Criteria

| Functionality Criteria                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Maximum Points |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| <b><u>Company Experience in Cleaning, Hygiene and Landscaping (Gardening) Services.</u></b><br><b><u>(Attach profile)</u></b><br>0 – 1 year 0 points<br>2 – 3 years 05 points<br>4-5 years 10 points<br>5 and above 15 points                                                                                                                                                                                                                                                                                 | 15             |
| <b><u>References</u></b><br>Supply references letters of three (03) suppliers with the following Project values, written and signed. The reference letters should indicate the quality-of-service rendered. Expand by including the Quality of work<br>0 to R1 Million 5 points<br>R1 million to R5 Million 10 points<br>R5 Mil to R10 Million 20 points                                                                                                                                                      | 20             |
| <b><u>PROJECT PLAN AND METHODOLOGY</u></b><br><b>Submit Project Implementation Plan must include, but not limited to the following:</b><br>(Phrase under project methodology)<br>1. Activities during Pre-Project Implementation Phase 03 points<br>2. Activities during Project Implementation Phase 03 points<br>3. Tools for execution of tasks (e.g. daily schedules) 05 points<br>4. Maintenance of Equipment and availability of material all times 05 points<br>5. Monitoring of the Project 04 points | 20             |
| <b><u>Training Requirements</u></b><br>Provide valid certificates on the courses attended by the supervisor<br>1. First Aid Training; 05 points<br>2. Supervisory Training; 05 points<br>3. Training on the operation of equipment and use of chemicals 05 points<br>4. Occupational Health and Safety 05 points                                                                                                                                                                                              | 20             |
| <b><u>Standard Operating Procedure</u></b><br>Submit Standard Operating Procedure (SOP) or Contingency Plans in place, in relation to the service interruptions in line with Occupational Health & Safety<br>1. Absent from work due to illness, injury, maternity, annual leave 05 points<br>2. Industrial action 05 points<br>3. Emergencies (Unforeseen Circumstances) 10 points<br>4. Replacement of faulty equipment 05 points<br>No evidence on proposal for 1 - 4 0 points                             | 25             |
| <b>TOTAL</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>100</b>     |

**Table 1: Functional Criteria**

Total minimum qualifying functional score is **65** points. A Bidder must score more than 0 points in each criterion to be evaluated further.

**18.3. Risk assessment**

All bids that meet the minimum qualifying score for technical evaluation will undergo a risk assessment based on the following framework:

- Any aspects that emanate from the bidder's individual responses
- Any information received from past references

SENTECH may disqualify bidders based on the outcome of the risk assessment.

**19. Evaluation of Price and Preference**

This Bid will be evaluated on a points system based on weighted average score for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000).

**20. Preference Point allocation – 80/20**

| Price / Preference       | Weighting percentage |
|--------------------------|----------------------|
| <b>Preference:</b>       | <b>20%</b>           |
| <b>Price:</b>            | <b>80 %</b>          |
| <b>Total must equal:</b> | <b>100%</b>          |

| 80/20-point scoring system             |                  |                          |                     |
|----------------------------------------|------------------|--------------------------|---------------------|
| Preference: 20 Points                  |                  | Price: 80 points         |                     |
| Other: B-BBEE Status Level Contributor |                  |                          |                     |
| B-BBEE Level                           | Number of Points | Price:                   | 100 % (of 80)       |
| 1                                      | 20               | Quality / Functionality: | 0 % (of 80)         |
| 2                                      | 18               |                          |                     |
| 3                                      | 14               |                          |                     |
| 4                                      | 12               |                          |                     |
| 5                                      | 8                |                          |                     |
| 6                                      | 6                |                          |                     |
| 7                                      | 4                |                          |                     |
| 8                                      | 2                |                          |                     |
| Non-Compliant contributor              | 0                |                          |                     |
|                                        |                  | Total must equal:        | <b>100% (of 80)</b> |

**21. Price Calculation 80/20**

The following formula will be used to calculate the points for price.

$$P_s = 80 \left[ \frac{1 - (P_t - P_{min})}{P_{min}} \right]$$

Where:

- $P_s$  = Points scored for price of bid under consideration  
 $P_t$  = Rand value of bid under consideration  
 $P_{min}$  = Rand value of lowest acceptable bid

**22. Declaration of Authority**

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that the contents of this Bid Data is understood and all requirements will be adhered to.

|                |           |      |             |
|----------------|-----------|------|-------------|
|                |           |      |             |
| Name of Bidder | Signature | Date | Designation |

**TABLE 1: REFERENCES**

Please complete the customer reference table and relevant Contact telephone number and attach reference letters.

| Customer |  | Service Provided | Contact Person | Contact no. | tel. | Contractual commencement date | Contractual completion date |
|----------|--|------------------|----------------|-------------|------|-------------------------------|-----------------------------|
| 1        |  |                  |                |             |      |                               |                             |
| 2        |  |                  |                |             |      |                               |                             |
| 3        |  |                  |                |             |      |                               |                             |
| 4        |  |                  |                |             |      |                               |                             |
| 5        |  |                  |                |             |      |                               |                             |

|                         |                  |             |
|-------------------------|------------------|-------------|
|                         |                  |             |
| <b>Name of Tenderer</b> | <b>Signature</b> | <b>Date</b> |